

What's the aim of our Ethical Confident Plan and who is it for?

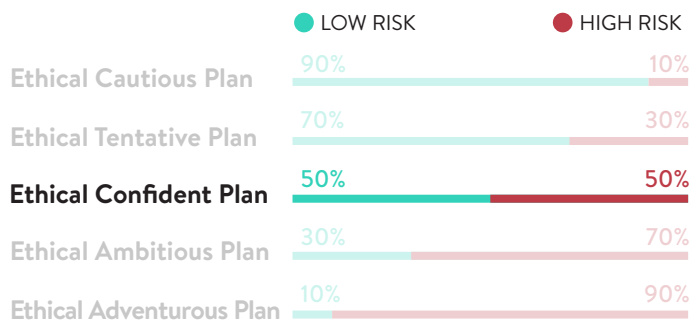
The aim of our Ethical Confident Plan is to generate growth over the longer term while aiming to avoid investments in harmful activities such as tobacco, gambling, weapons and adult entertainment. Our Ethical Confident Plan will also actively invest in companies that demonstrate the highest environmental, social and governance practices. It can contain up to 25 mutual funds and exchange traded funds (ETFs) from regions around the world, mostly made up of shares and bonds. Some thematic funds will focus on themes such as gender equality (companies that strongly champion these issues) or green energy.

The Ethical Confident Plan is suitable for investors who give equal importance to making gains and controlling potential losses and are comfortable seeing movements up and down in the value to try to get good returns.

Investing should be part of a long-term savings strategy and whilst money can be withdrawn from a Wealthify Plan at any time, investing for less than 5 years is unlikely to be appropriate in an Ethical Confident Plan. Investors should be aware that few ethical funds employ currency hedging, which may see divergence in performance between original and ethical plans.

What makes the Ethical Confident Plan different?

The example below shows a typical mix of high and low risk investments used in our Ethical Plans. The Ethical Confident Plan can hold between 40% and 60% of high risk investments (Shares & Property) with the remainder in low risk investments (Bonds, Cash, Cash Equivalents), but this can vary.



There may be occasions when the Investment Team move an additional 10% higher or lower than the typical range, making the range 30% to 70% of high risk investments.

If the risk allocation is increased, it could lead to more extreme movement up and down, which might lead to higher losses than would usually be associated with this investment style. If they reduce allocations to high-risk investments, this could impede the growth potential more than is normally associated with an Ethical Confident level of risk. But this would only be done when considered necessary, according to market conditions.

Benchmarking

Our Ethical Confident Plan performance is measured against the ARC Sterling Balanced Asset PCI. The PCI is a peer group benchmark which shows how other companies' plans with a similar risk profile have performed. The indices are based on real performance numbers from hundreds of other plans.

Risk of loss

With investing, there's always a chance that investments can go down in value. In a one-year period, there's a 5% chance you may lose more than 9.4% of the value of an Ethical Confident Plan. This is not a maximum loss and losses in the future may be greater. (Source: Wealthify Ethical Confident Plan, VaR calculation 28/02/2018 – 28/02/2019)

Typical Investments in an Ethical Confident Plan

This is an example of the typical investments you might see in an Ethical Confident Plan. We use a blend of passive and active funds. Some funds may exclude companies that profit from harmful activities, whilst others may invest in companies provided they earn no more than 10% of their profits from the activity. So we cannot guarantee that our Plans won't contain some degree of the activities we aim to exclude.

Investment	Type	% of Plan
Cash	Cash	2%
Vanguard US Government Bonds	Government Bond	13%
HSBC UK Gilts	Government Bond	19%
Vanguard Euro Government Bonds	Government Bond	2%
Liontrust Sustainable Corporate Bond	Corporate Bond	0%
Kames Ethical Corporate Bond	Corporate Bond	1%
Royal London Sustainable Managed	Corporate Bond	3%
Royal London Ethical Bond	Corporate Bond	3%
Rathbone Ethical Bond	Corporate Bond	3%
UBS US Most Liquid Corporates	Corporate Bond	2%
Royal London Sustainable Leaders	Shares	4%
Liontrust Sustainable Global Growth	Shares	5%
Liontrust Sustainable Euro. Growth	Shares	7%
Stewart Sustainable Asia Pacific	Shares	7%
Stewart Sustainable Emerging Markets	Shares	7%
Ishares MSCI Japan SRI	Shares	10%
L&G UK Ethical Trust	Shares	2%
EdenTree Amity International	Shares	8%
UBS Gender Equality	Thematic	2%

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Foreign currency

An Ethical Confident Plan could contain up to 50% in overseas investments which are held in a foreign currency.

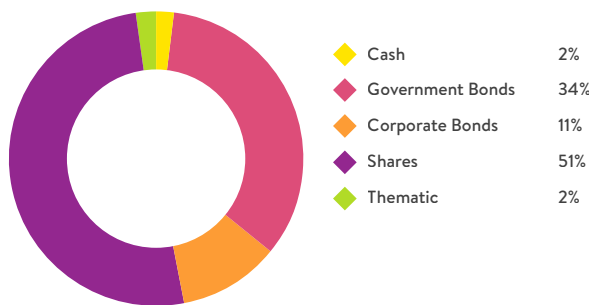


0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Typically, the more foreign currency held in a Plan, the greater the risk and potential volatility.

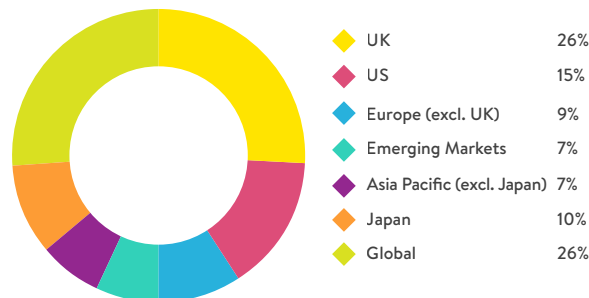
Investment Mix

This is a typical example of the mix of investments in an Ethical Confident Plan.



Regional Mix

This is a typical example of investments by region in an Ethical Confident Plan.



The Investment Team at Wealthify review and adjust the investment and regional mix on an ongoing basis to try to optimise the performance of our Plans.